



2022 Commissioning Giants Submission Form

The *Consulting-Specifying Engineer* Commissioning Giants program annually lists the top North American engineering firms that perform commissioning services on any level. The analysis of these firms will appear in the November issue and online at www.csemag.com/giants.

The deadline is Friday, March 25, 2022, at 5 p.m. CT

Please note that the Commissioning Giants and the MEP Giants programs are separate. If your firm performs commissioning services and MEP/FP engineering services then you may submit for both programs separately. If your firm only performs MEP/FP engineering services then please see the [2022 MEP Giants Submission form here](#).

In addition, you do not have to complete the Commissioning Giants form all at once. Once you respond to the questions on this page and click "Next" to continue to Page 2, you will be able to save your submission form to be completed at a later date. This "Save & Continue Later" option will appear at the top of the page and prompt you for your e-mail address. You will receive an e-mail with a direct URL to your partially submitted form. **Your completed form must be submitted by March 25, 2022, 5 p.m. CT, in order to be considered for the 2022 Commissioning Giants program.**

A red asterisk (***) denotes a required field.

Company Information

Firm Name ***: _____

Parent Company (if applicable): _____

Firm Ownership Type ***

- ☐ Public
- ☐ Private
- ☐ Employee-owned
- ☐ Limited liability company

Which of the following best describes your company? ***

- ☐ Consulting Engineering Firm
- ☐ Design/Build, Construction/Contracting Firm
- ☐ Engineering/Architectural; Architectural/Engineering Firm
- ☐ In-House Engineering for: Government Agency, Public Utility Company, Industrial/Commercial Institutional Firm
- ☐ Commissioning, Balancing, etc. only
- ☐ Other: _____

Corporate Headquarters Address

Street Address *: _____

City *: _____

State/Province *: _____

Zip/Postal Code *: _____

Country *

☐ United States

☐ Canada

Web Address *: _____

Main Phone Number *: _____

Entry Contact *

Name: _____

Position/Title: _____

Direct Dial Phone Number: _____

E-mail: _____

Did your firm acquire another company in 2021? *

☐ Yes

☐ No

Was your firm acquired by another company in 2021? *

☐ Yes

☐ No

What has been your biggest corporate challenge in 2021? *

- ☐ COVID-19 concerns and issues
- ☐ The economy's impact on the construction market
- ☐ Keeping abreast of changing codes and standards
- ☐ Liability and litigation concerns
- ☐ Staffing: quality of young commissioning professionals
- ☐ Staffing: keeping older commissioning professionals trained/current
- ☐ Evolving information technologies for design or project management
- ☐ Knowledge of new product changes and availability
- ☐ Increasing costs for construction/contracting labor
- ☐ Increasing costs for construction materials and equipment prices
- ☐ Other: _____

Would any commissioning professionals at your firm like to contribute content—either online or in print—to *Consulting-Specifying Engineer*?

- ☐ Yes
- ☐ No

At what level does your firm conduct commissioning? *

Percentage breakdown. Total must equal 100%.

- _____ Building enclosure (envelope) (BECx)
- _____ Communications systems
- _____ Emergency power systems
- _____ Existing-building (EBCx)
- _____ Fire protection systems
- _____ Monitoring-based (MBCx)
- _____ New-construction (NCCx)
- _____ Whole-building (WBCx)
- _____ Retro-commissioning
- _____ Re-commissioning
- _____ Other

How many non-commissioning personnel does your firm have on staff? *

i.e. Administrative, support, etc.

How many staff members are certified commissioning authorities or agents (CxA) or certified commissioning professionals (CxP)? *

What associations or professional organizations are your commissioning professionals a member of? *
Check all that apply.

- ☐ AABC Commissioning Group (ACG)
- ☐ Association of Energy Engineers (AEE)
- ☐ ASHRAE
- ☐ Building Commissioning Association (BCxA)
- ☐ National Environmental Balancing Bureau (NEBB)
- ☐ National Institute of Building Sciences (NIBS)
- ☐ State or local commissioning organization
- ☐ Other: _____
- ☐ Don't know

What percentage of your firm's total staff are 40 years old or younger? *

What percentage of your firm's **commissioning staff are **female**? ***

What percentage of your firm's **non-commissioning staff are **female**? ***

Which of the following personnel does your firm have on staff? *
Check all that apply.

- ☐ Sustainability or green buildings coordinator
- ☐ Commissioning engineer or coordinator
- ☐ Business development director or contact
- ☐ None of the above

Please provide the following information for your firm's sustainability or green buildings coordinator. *

Name: _____

Phone: _____

E-mail: _____

Please provide the following information for your firm's commissioning engineer or coordinator. *

Name: _____

Phone: _____

E-mail: _____

Please provide the following information for your firm's business development director or contact. *

Name: _____

Phone: _____

E-mail: _____

Please provide the following information for your firm's media contact (PR or marketing director). *

Name: _____

Phone: _____

E-mail: _____

What are the start and end dates for your firm's most recently completed fiscal year? *

Fiscal Year Start

- ☐ July 2020
- ☐ August 2020
- ☐ September 2020
- ☐ October 2020
- ☐ November 2020
- ☐ December 2020
- ☐ January 2021
- ☐ February 2021
- ☐ March 2021
- ☐ April 2021
- ☐ May 2021

Fiscal Year End

- ☐ June 2021
- ☐ July 2021
- ☐ August 2021
- ☐ September 2021
- ☐ October 2021
- ☐ November 2021
- ☐ December 2021
- ☐ January 2022
- ☐ February 2022
- ☐ March 2022
- ☐ April 2022

Total Gross Revenue for Fiscal Year *

Total Commissioning Revenue for Fiscal Year *

Commissioning design revenue includes commissioning at all levels.

Percentage of commissioning revenue for fiscal year that was for U.S. projects only *

Total billable hours completed in 2021 *

If your firm does not track billable hours, please indicate 0.

Provide an estimate of how your firm spends money, aside from traditional labor and overhead costs

Enter percentages only; must equal 100%.

- _____ Capital improvement (such as office space)
- _____ Charity/sponsorship programs
- _____ Company morale events (picnics, family days, etc.)
- _____ COVID-19 mitigation/office modifications
- _____ Education of staff/employees
- _____ New tools (such as software or hardware)
- _____ Promotions and marketing
- _____ Staff recruitment (college fairs, etc.)

How many projects did your firm commission at any level in 2021? *

What was the average commissioning fee per project in 2021? *

- () \$10,000 or less
- () \$10,001 to \$25,000
- () \$25,001 to \$50,000
- () \$50,001 to \$100,000
- () \$100,001 to \$300,000
- () More than \$300,000

Combined square footage of commissioning projects completed in 2021

Leave this field blank if this information is unavailable.

Percentage of last year's commissioning revenue earned in the following building types *

- _____ Government or military facilities
- _____ Office buildings
- _____ Data centers
- _____ Mission critical facilities, not including data centers or hospitals
- _____ Hospitals/health care facilities
- _____ K-12 schools
- _____ Colleges or universities
- _____ Industrial or manufacturing facilities/warehouses
- _____ Research laboratories
- _____ Hotels, motels, or resorts
- _____ Engineered multi-dwelling buildings, retail complexes, restaurants
- _____ Sports or entertainment facilities, convention centers
- _____ Utilities, public works, transportation
- _____ Churches or religious facilities
- _____ Parking garages, service stations

Please provide up to three non-residential, non-civil projects completed in which your firm provided commissioning services last year.

Project #1 Name *: _____

Building Type *: _____

Location *: _____

Client *: _____

Total Commissioning Budget Revenue *: _____

Project #2 Name: _____

Building Type: _____

Location: _____

Client: _____

Total Commissioning Budget Revenue: _____

Project #3 Name: _____

Building Type: _____

Location: _____

Client: _____

Total Commissioning Budget Revenue: _____

Would you like to submit a Project Profile to *Consulting-Specifying Engineer* for one of the above-mentioned projects for potential publication in conjunction with the 2022 Commissioning Giants coverage in November 2022?

By selecting "Yes" or "Maybe" below, you will be e-mailed a detailed invitation on how to submit a Project Profile.

- ☐ Yes
- ☐ Maybe
- ☐ No

Indicate the regions of the world you provided commissioning services in during 2021. *

Check all that apply.

- ☐ United States: South Atlantic (DE-MD-VA-WV-NC-SC-GA-FL)
- ☐ United States: East North Central (OH-IN-IL-MI-WI)
- ☐ United States: East South Central (KY-TN-AL-MS)
- ☐ United States: Middle Atlantic (NY-NJ-PA)
- ☐ United States: West South Central (AR-LA-OK-TX)
- ☐ United States: Pacific (AK-WA-OR-CA-HI)
- ☐ United States: West North Central (MN-IA-MO-ND-SD-NE-KS)
- ☐ United States: Mountain (MT-ID-WY-CO-NM-AZ-UT-NV)
- ☐ United States: New England (ME-NH-VT-MA-RI-CT)
- ☐ North America (i.e. Canada, Mexico, etc.)
- ☐ Caribbean (The Bahamas, Dominican Republic, Jamaica, etc.)
- ☐ Central America (Costa Rica, Honduras, Panama, etc.)
- ☐ South America (Argentina, Brazil, Chile, etc.)
- ☐ European Union (France, Germany, United Kingdom, etc.)
- ☐ Europe (Norway, Russia, Turkey, etc.)
- ☐ Middle East (Israel, Saudi Arabia, United Arab Emirates, etc.)
- ☐ Asia (China, India, Japan, etc.)
- ☐ Oceania (Australia, French Polynesia, New Zealand, etc.)
- ☐ Northern Africa (Algeria, Egypt, Sudan, etc.)
- ☐ Western Africa (Ghana, Liberia, Nigeria, etc.)
- ☐ Middle Africa (Angola, Chad, Congo, etc.)
- ☐ Southern Africa (Botswana, Namibia, South Africa, etc.)
- ☐ Eastern Africa (Ethiopia, Kenya, Mozambique, etc.)

For what reasons is your firm contracted to complete commissioning? *

Check all that apply.

- ☐ Mandates (codes, standards, benchmarking regulations)
- ☐ Marketability (tenant retention/property sales)
- ☐ Resiliency (safety, flexibility, disaster resistance, health)
- ☐ Savings (energy efficiency, lower lifecycle cost)
- ☐ Sustainability (long-term materials and performance efficiency)
- ☐ Other: _____

Who contracts the majority of your firm's commissioning services? *

- ☐ A/E design and design/build firms
- ☐ Construction contractor
- ☐ Developers, competitors
- ☐ Facility managers
- ☐ MEP firms for third-party commissioning
- ☐ Other: _____

What future challenges do you foresee with commissioning? *

Check all that apply.

- ☐ Association leadership lacking or too slow
- ☐ Codes, standards changing
- ☐ Lack of funding or buy-in (from owners, engineers, etc.) to conduct commissioning
- ☐ Lack of knowledge about commissioning's worth
- ☐ Litigation concerns
- ☐ Not enough commissioning authorities or agents (CxA) or commissioning professionals (CxP)
- ☐ Poor training opportunities
- ☐ Slow market acceptance
- ☐ Other: _____

In what ways did the COVID-19/coronavirus pandemic affect your firm? *

Check all that apply.

- ☐ Additional new hires
- ☐ Backlog of work
- ☐ Began work in new markets (new building types or geographic locations)
- ☐ Changed company business model
- ☐ Provided more/less commissioning services
- ☐ Provided more/less maintenance/repair/operation services
- ☐ Provided more/less new construction services
- ☐ Provided more/less retrofit/renovation services
- ☐ Reduction in force (RIF)
- ☐ Stopped work in some markets (building types or geographic locations)
- ☐ Temporary layoffs
- ☐ Other: _____

What current or emerging industry issues or topics would you like to learn more about?

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☐ Agree