



2020 MEP Giants Submission Form

The *Consulting-Specifying Engineer* MEP Giants program annually lists the top 100 mechanical, electrical, plumbing (MEP), and fire protection engineering firms in North America. The in-depth analysis of these firms will appear in August, and a special emphasis will be placed on commissioning firms in a separate report in October.

The baseline MEP design revenue for participating in the 2020 MEP Giants program is \$10 million, so your firm is eligible for consideration if your design revenue is \$10 million or greater.



The deadline is Friday, March 27, 2020, at 5 p.m. CT.

Please note that the MEP Giants and the Commissioning Giants programs are separate. If your firm performs MEP/FP engineering services and commissioning services then you may submit for both programs separately. If your firm performs only commissioning services then please see the [2020 Commissioning Giants Submission form here](#). You do not need to enter your firm's information into the MEP Giants form in order to access the Commissioning Giants form.

In addition, you do not have to complete the MEP Giants form all at once. Once you respond to the questions on this page and click "Next" to continue to Page 2, you will be able to save your submission form to be completed at a later date. This "Save & Continue Later" option will appear at the top of the page and prompt you for your e-mail address. You will receive an e-mail with a direct URL to your partially submitted form. **Your completed form must be submitted by March 27, 2020, 5 p.m. CT, in order to be considered for the 2020 MEP Giants program.**

A red asterisk () denotes a required field.*

Company Information

Firm Name *: _____

Parent Company (if applicable): _____

Firm Ownership Type *

- ☐ Public
- ☐ Private
- ☐ Employee-owned
- ☐ Limited liability company

Which of the following best describes your company? *

- ☐ Consulting Engineering Firm
- ☐ Design/Build, Construction/Contracting Firm
- ☐ Engineering/Architectural; Architectural/Engineering Firm
- ☐ In-House Engineering for: Government Agency, Public Utility Company, Industrial/Commercial Institutional Firm
- ☐ Other: _____

Corporate Headquarters Address

Street Address *: _____

City *: _____

State/Province *: _____

Zip/Postal Code *: _____

Country *

☐ United States

☐ Canada

Web Address *: _____

Main Phone Number *: _____

Entry Contact *

Name: _____

Position/Title: _____

Direct Dial Phone Number: _____

E-mail: _____

Did your firm acquire another company in 2019? *

☐ Yes

☐ No

Was your firm acquired by another company in 2019? *

☐ Yes

☐ No

What has been your biggest corporate challenge in 2019? *

- ☐ The economy's impact on the construction market
- ☐ Keeping abreast of changing codes and standards
- ☐ Liability and litigation concerns
- ☐ Staffing: quality of young engineers
- ☐ Staffing: keeping older engineers trained/current
- ☐ Evolving information technologies for design or project management
- ☐ Knowledge of new product changes and availability
- ☐ Increasing costs for construction/contracting labor
- ☐ Increasing costs for construction materials and equipment prices
- ☐ Other: _____

Would any engineers at your firm like to contribute content—either online or in print—to *Consulting-Specifying Engineer*?

- ☐ Yes
- ☐ No

How many engineers does your firm have on staff? *

_____ Mechanical engineers
_____ Electrical engineers
_____ Plumbing engineers
_____ Fire protection engineers
_____ Environmental engineers
_____ Other engineers

How many non-engineering personnel does your firm have on staff? *

i.e. Administrative, support, etc.

How many staff members are LEED APs? *

How many staff members are certified commissioning authorities or agents (CxA) or certified commissioning professionals (CxP)? *

What percentage of your firm's total staff are 40 years old or younger? *

What percentage of your firm's **engineering staff are **female**? ***

What percentage of your firm's **non-engineering staff are **female**? ***

Which of the following personnel does your firm have on staff? *

Check all that apply.

- ☐ Chief electrical engineer
- ☐ Chief fire protection engineer
- ☐ Chief lighting engineer
- ☐ Chief mechanical engineer
- ☐ Chief plumbing engineer
- ☐ Sustainability or green buildings coordinator
- ☐ Commissioning engineer or coordinator
- ☐ Business development director or contact
- ☐ None of the above

Please provide the following information for your firm's **chief electrical engineer. ***

Name: _____

Phone: _____

E-mail: _____

Please provide the following information for your firm's **chief fire protection engineer. ***

Name: _____

Phone: _____

E-mail: _____

Please provide the following information for your firm's **chief lighting engineer. ***

Name: _____

Phone: _____

E-mail: _____

Please provide the following information for your firm's **chief mechanical engineer. ***

Name: _____

Phone: _____

E-mail: _____

Please provide the following information for your firm's **chief plumbing engineer. ***

Name: _____

Phone: _____

E-mail: _____

Please provide the following information for your firm's **sustainability or green buildings coordinator. ***

Name: _____

Phone: _____

E-mail: _____

Please provide the following information for your firm's **commissioning engineer or coordinator. ***

Name: _____

Phone: _____

E-mail: _____

Please provide the following information for your firm's **business development director or contact. ***

Name: _____

Phone: _____

E-mail: _____

Please provide the following information for your firm's **media contact (PR or marketing director)**. *

Name: _____

Phone: _____

E-mail: _____

In the event that your firm is named a 2020 MEP Giant, please provide contact information for the person **Consulting-Specifying Engineer** may contact regarding the awards dinner and/or receipt of the awards plaque. *

Name: _____

Phone: _____

E-mail: _____

What are the start and end dates for your firm's most recently completed fiscal year? *

Fiscal Year Start

Fiscal Year End

☐ July 2018

☐ August 2018

☐ September 2018

☐ October 2018

☐ November 2018

☐ December 2018

☐ January 2019

☐ February 2019

☐ March 2019

☐ April 2019

☐ May 2019

☐ June 2019

☐ July 2019

☐ August 2019

☐ September 2019

☐ October 2019

☐ November 2019

☐ December 2019

☐ January 2020

☐ February 2020

☐ March 2020

☐ April 2020

Total Gross Revenue for Fiscal Year *

Total MEP Design Revenue for Fiscal Year *

MEP design revenue includes HVAC, plumbing, fire, lighting, electrical distribution, power systems, communications, and controls for buildings.

Percentage of MEP design revenue for fiscal year that was for U.S. projects only *

Total billable hours completed in 2019 *

If your firm does not track billable hours, please indicate 0.

Provide an estimate of how your firm spends money, aside from traditional labor and overhead costs

Enter percentages only; must equal 100%.

- _____ Capital improvement (such as office space)
- _____ Charity/sponsorship programs
- _____ Company morale events (picnics, family days, etc.)
- _____ Education of staff/employees
- _____ New tools (such as software or hardware)
- _____ Promotions and marketing
- _____ Staff recruitment (college fairs, etc.)

Percentage for MEP Design Billings *

Enter percentages only; must equal 100%.

- _____ Building automation/controls
- _____ Commissioning (at any level)
- _____ Electrical/power
- _____ Fire/life safety/security
- _____ HVAC
- _____ Lighting
- _____ Plumbing
- _____ Other

Number of MEP/FP projects completed in 2019 *

Combined square footage of MEP/FP projects completed in 2019

Leave this field blank if this information is unavailable.

Number of projects that were submitted for USGBC LEED certification in 2019 *

Number of projects that your firm completed in 2019 that were commissioned by a third party *

Number of projects that were submitted for U.S. EPA Energy Star Buildings Label in 2019 *

Percentage of last year's MEP design revenue earned for the following project types *

- _____ New construction
- _____ Retrofit/renovation
- _____ Maintenance/repair/operation
- _____ Commissioning (new buildings) or retrocommissioning (existing buildings)
- _____ Other

Percentage of last year's MEP design revenue earned in the following building types *

- _____ Government or military facilities
- _____ Office buildings
- _____ Data centers
- _____ Mission critical facilities
- _____ Hospitals/health care facilities
- _____ K-12 schools
- _____ Colleges or universities
- _____ Industrial or manufacturing facilities/warehouses
- _____ Research laboratories
- _____ Hotels, motels, or resorts
- _____ Engineered multi-dwelling buildings, retail complexes, restaurants
- _____ Sports or entertainment facilities, convention centers
- _____ Utilities, public works, transportation
- _____ Churches or religious facilities
- _____ Parking garages, service stations

Please provide up to three non-residential, non-civil projects completed in which your firm provided mechanical, electrical, plumbing, or fire protection and related services last year.

Project #1 Name *: _____
Building Type *: _____
Location *: _____
Client *: _____
Total MEP Design Budget Revenue *: _____
Project #2 Name: _____
Building Type: _____
Location: _____
Client: _____
Total MEP Design Budget Revenue: _____
Project #3 Name: _____
Building Type: _____
Location: _____
Client: _____
Total MEP Design Budget Revenue: _____

Would you like to submit a Project Profile to *Consulting-Specifying Engineer* for one of the above-mentioned projects for potential publication in conjunction with the 2020 MEP Giants coverage in August 2020?

By selecting "Yes" or "Maybe" below, you will be e-mailed a detailed invitation on how to submit a Project Profile.

- ☐ Yes
- ☐ Maybe
- ☐ No

Indicate the regions of the world you provided engineering services in during 2019. *

Check all that apply.

- ☐ United States: South Atlantic (DE-MD-VA-WV-NC-SC-GA-FL)
- ☐ United States: East North Central (OH-IN-IL-MI-WI)
- ☐ United States: East South Central (KY-TN-AL-MS)
- ☐ United States: Middle Atlantic (NY-NJ-PA)
- ☐ United States: West South Central (AR-LA-OK-TX)
- ☐ United States: Pacific (AK-WA-OR-CA-HI)
- ☐ United States: West North Central (MN-IA-MO-ND-SD-NE-KS)
- ☐ United States: Mountain (MT-ID-WY-CO-NM-AZ-UT-NV)
- ☐ United States: New England (ME-NH-VT-MA-RI-CT)
- ☐ North America (i.e. Canada, Mexico, etc.)
- ☐ Caribbean (The Bahamas, Dominican Republic, Jamaica, etc.)
- ☐ Central America (Costa Rica, Honduras, Panama, etc.)
- ☐ South America (Argentina, Brazil, Chile, etc.)
- ☐ European Union (France, Germany, United Kingdom, etc.)
- ☐ Europe (Norway, Russia, Turkey, etc.)
- ☐ Middle East (Israel, Saudi Arabia, United Arab Emirates, etc.)
- ☐ Asia (China, India, Japan, etc.)
- ☐ Oceania (Australia, French Polynesia, New Zealand, etc.)
- ☐ Northern Africa (Algeria, Egypt, Sudan, etc.)
- ☐ Western Africa (Ghana, Liberia, Nigeria, etc.)
- ☐ Middle Africa (Angola, Chad, Congo, etc.)
- ☐ Southern Africa (Botswana, Namibia, South Africa, etc.)
- ☐ Eastern Africa (Ethiopia, Kenya, Mozambique, etc.)

Indicate your sources of work or clients: *

Check all that apply.

- ☐ Private owner
- ☐ Government/military
- ☐ Architects
- ☐ Contractors
- ☐ Design/build
- ☐ Forensic (legal, insurance)
- ☐ Other: _____

What work does your company tend to subcontract to other engineering firms? *

Check all that apply.

- ☐ Controls/BAS design and/or control sequences
- ☐ Electrical systems design
- ☐ Security systems design
- ☐ Fire/smoke systems design
- ☐ Plumbing
- ☐ Acoustics
- ☐ Energy modeling
- ☐ Computational fluid dynamics (CFD) modeling
- ☐ LEED certification
- ☐ Chilled-water systems design
- ☐ Boiler systems design
- ☐ Commissioning
- ☐ Construction management
- ☐ Lighting controls
- ☐ Other: _____

What current or emerging industry issues or topics would you like to learn more about?

Would you like to submit your firm's information for the 2020 Commissioning Giants program? *

If "Yes," you will be redirected to the 2020 Commissioning Giants submission form immediately after reviewing and completing the 2020 MEP Giants submission form. The deadline to submit for the 2020 Commissioning Giants program is Friday, March 27, 2020, 5 p.m. CT. Access to the 2020 Commissioning Giants submission form is also available at www.csemag.com/giants.

☐ Yes

☐ No

Disclaimer: Please acknowledge and accept that *Consulting-Specifying Engineer* will reproduce exactly the information as it is provided above. Not all of the information will be used for print or digital purposes. If you acknowledge and accept this, please indicate by checking the box next to "Agree" below. *

☐ Agree