



## 2023 System Integrator Giants Submission Form

The System Integrator Giants program lists the top 100 system integrators among companies listed in the CFE Media [Global System Integrator Database](#), ranked solely on total system integration revenue.

The annual list of System Integrator Giants is released in December with CFE Media's Global System Integrator Report. Intended as a 12-month reference guide, the Report celebrates recent achievements by highlighting integrators that will make a difference in the years to come.

**System Integrator Giants submissions are due by Friday, Sept. 9, 2022 at 5 p.m. CT**

In order to be considered for the System Integrator Giants program, your company must have a complete, valid listing within the Global System Integrator Database, and the following entry form must be completed truthfully and accurately.

Please note, you do not have to complete the System Integrator Giants form all at once. Once you respond to the questions on this page and click "Next" to continue to Page 2, you will be able to save your submission form to be completed at a later date. This "Save & Continue Later" option will appear at the top of the page and prompt you for your e-mail address. You will receive an e-mail with a direct URL to your partially submitted form. Your completed form must be submitted by Sept. 9, 2022, 5 p.m. CT, in order to be considered for the 2023 System Integrator Giants program.

*A red asterisk (\*) indicates response is required.*

### Company information

Company name\*: \_\_\_\_\_  
Parent company (if applicable): \_\_\_\_\_  
Main phone number\*: \_\_\_\_\_  
Address line 1\*: \_\_\_\_\_  
Address line 2: \_\_\_\_\_  
City\*: \_\_\_\_\_  
State/province\*: \_\_\_\_\_  
ZIP/postal code\*: \_\_\_\_\_  
Country\*: \_\_\_\_\_  
Website\*: \_\_\_\_\_  
Year founded\*: \_\_\_\_\_

### Global System Integrator Database profile\*

Please copy-and-paste the URL to your company's public listing in the Global System Integrator Database below. Search here: <https://gspplatform.cfemedia.com/si/home>

\_\_\_\_\_

### System Integrator Giants entry contact information

First name\*: \_\_\_\_\_

Last name\*: \_\_\_\_\_

Job title or department\*: \_\_\_\_\_

Office phone number\*: \_\_\_\_\_

Mobile phone number: \_\_\_\_\_

Email address\*: \_\_\_\_\_

### When did your company's **most recently completed** fiscal year start and end?

Fiscal Year Start\*

- ☐ October 2020
- ☐ November 2020
- ☐ December 2020
- ☐ January 2021
- ☐ February 2021
- ☐ March 2021
- ☐ April 2021
- ☐ May 2021
- ☐ June 2021
- ☐ July 2021
- ☐ August 2021
- ☐ September 2021

Fiscal Year End\*

- ☐ September 2021
- ☐ October 2021
- ☐ November 2021
- ☐ December 2021
- ☐ January 2022
- ☐ February 2022
- ☐ March 2022
- ☐ April 2022
- ☐ May 2022
- ☐ June 2022
- ☐ July 2022
- ☐ August 2022

### Total gross revenue for the most recently completed fiscal year (USD)\*

\_\_\_\_\_

### Total system integration revenue for the most recently completed fiscal year (USD)\*

"System integration revenue" is defined as automation integration services minus the cost of all off-the-shelf products: hardware, software and equipment. *Note: Total system integration revenue cannot exceed total gross revenue.*

\_\_\_\_\_

### How many automation and control engineers are primarily assigned to system integration projects?\*

\_\_\_\_\_

**What was your company's biggest corporate challenge last year?\***

- ☐ COVID-19 concerns and issues
- ☐ Competition from product suppliers
- ☐ Evolving information technologies for design or project management
- ☐ Identifying new prospective clients
- ☐ Keeping abreast of changing codes and standards
- ☐ Knowledge of new product changes and availability
- ☐ Liability and litigation concerns
- ☐ Maintaining relationships with current clients
- ☐ Staffing: keeping older engineers trained/current
- ☐ Staffing: quality of young engineers
- ☐ The economy's impact on the automation integrator market
- ☐ The rising costs of automation system integration materials and equipment prices
- ☐ The rising costs of automation system integrator labor
- ☐ Other: \_\_\_\_\_

**What educational and mentoring programs does your firm offer its engineering staff?\***

Check all that apply.

- ☐ Attend webcasts during business hours
- ☐ Formal internal mentoring (such as 1:1 pairing)
- ☐ Informal internal mentoring (such as brown bags)
- ☐ Paid attendance to conferences/tradeshows
- ☐ Paid membership to societies
- ☐ Paid training and testing leading to professional certifications
- ☐ Purchase e-learning courses/materials
- ☐ Tuition reimbursement for college/university courses/degrees
- ☐ Other: \_\_\_\_\_\*

**What are the attributes of your best customers?\***

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**What should an end user expect from a good system integrator?\***

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**Disclaimer\***

Please acknowledge that CFE Media and Technology may reproduce the information above as well as any information included on your company's Global System Integrator Database profile as provided to this date. Not all of the information will be used for print/online publishing purposes. Acknowledge this by checking the box next to "I Agree" below.

☐ I agree

☐ Respectfully, do not publish this specific information: \_\_\_\_\_\*